zoomup Partner Program

For Authorized Agents and Referral Partners



From February 1, 2024-April 30, 2024, close a net new opportunity for a chance to earn up to 10X MRR.*

Zoom Up Program Level*

Platinum, Gold, Silver

Zoom Up Program Level

Enrolled

10X MRR

6X MRR

Zoom One (with Phone) + Zoom Customer Experience (ZCX)

3+ year contract (36+ months) annual prepay

3+ year contract (36+ months) annual prepay

Zoom Phone or Zoom Customer Experience (ZCX)

Zoom Phone or Zoom Customer Experience (ZCX)

2+ year contract (24+ months) annual prepay

2X MRR

4X MRR

Any of the products above

2+ year contract (24+ months) monthly payment

5X MRR

3X MRR

2X MRR

2X MRR

Visit Terms & Conditions

Zoom Partner Portal

SPIF based on 'Paid' months (free months do not count towards contract length). Partner Assisted Opportunities are NOT eligible for SPIFs. For Authorized Agents and Referral Partners only. *New Zoom Up Partner Program levels will go live February 15, 2024; current level names are Sales and Performance.