Telesystem T's About Trust

Q1 **2024 SPIFFs**





- Security Awareness Training
- Essential Endpoint Protection (2 Devices)
- Email Filtering
- 1 Hour Cybersecurity Consulting (per customer)
- Webex Standard Or Microsoft Teams Integrated Ucaas Seat

Trust



- Security Awareness Training
- Essential Endpoint Protection (2 Devices)
- Email Filtering
- 1 Hour Cybersecurity Consulting (per customer)

6X

SIP Trunks | UCaaS Seats

4X Standalone | 5X when bundled with another solution | 6X when bundled with 2 or more solutions

3X

#HACKERS SUCK Cybersecurity Product Suite

1x standalone | 2X when bundled with 1 or more solutions | 3X when bundled with 2 or more solutions

2X

Managed WiFi | Wifi Engagement & Analytics | SD-WAN | Contact Center Managed Security with Fortinet or Meraki

1X Standalone | 2X when bundled with 1 or more solution

2X

DIA and Private WAN

1X when bundled with another solution | 2X when bundled with 2 or more solutions

*TERMS & CONDITIONS: Signed service order must be received between 1/1/2024 through 3/30/2024 to qualify. Offer applies to new customers only. Minimum 36 month term required. Opportunities below 25 seats are ineligible for SPIFFs unless otherwise approved, in writing, by Telesystem Management. SPIFF will be a one-time payout equal to the incentive multiple times the monthly recurring charges for the Telesystem services identified in the incentive. One time charges for cybersecurity consulting engagements of any kind are not eligible for SPIFFs. Total SPIFF payout per customer cannot exceed \$25,000 including all applicable bonuses without Telesystem approval. Telesystem reserves the right to reduce or eliminate SPIFF without notice on opportunities sold using special pricing. SPIFFs exclude meeting room add-ons, monthly recurring charges for hardware (handsets, CPE, etc.), taxes, and any surcharges or regulatory fees. Partner must have a valid Telesystem Agent Agreement and can only qualify for one level. SPIFFs exclude access-only deals. Bonuses do not stack. SPIFFs up to \$5000 to be paid the month following order acceptance by Telesystem; Telesystem reserves the right to pay SPIFFs greater than \$5000 upon successful billing activation of the end user. SPIFF will be charged back if the customer cancel service before or during the initial contract term. Telesystem reserves the right to modify or cancel this promotion at any time without notice. Telesystem reserves the right to exclude agents from SPIFFs if Telesystem determines in its sole discretion that agent or sub agent has acted in a fraudulent manner. Telesystem is not obligated to provide prior notice if SPIFF promotion ends early. SPIFF payments that exceed \$30,000 on a single opportunity, or that are based on services sold below standard pricing are subject to review by Telesystem executive management and may be altered at the sole discretion of Telesystem. Additional terms and conditions may apply as determined at the sole discretion of Telesystem.