



SPRINT FOR GOLD

Partners score more earnings with the Spectrum Enterprise 2024 sales incentives.

INCENTIVE PERIOD

January 29 to April 28, 2024

QUALIFIERS

Minimum 3-year term (reference the Terms and Conditions)

ELIGIBLE CUSTOMERS

New Fiber Clients or Existing Clients Upgrading to 2Gbps+

PAYOUT

1X

for 2Gbps+ FIA or Ethernet

2X

on MNE, ENE, Cloud Connect, DDoS or UC with RingCentral when sold with a 2Gbps+ connectivity opportunity



Spectrum | PARTNER PROGRAM

Terms and Conditions: 2024 Spectrum Partner Program Incentive applies to new Service Orders for new Services to existing Service Locations or Services to new Service Locations only. Renewals, downgrades or moves of existing locations are not eligible for this incentive. All qualifying Managed Network Edge (MNE), ENE, Cloud Connect, DDoS or UC with RingCentral sales that are sold with 2Gbps+ FIA or Ethernet, will be paid at 2x. All qualifying 2Gbps+ will be paid at 1x. Payment will be made to Authorized Channel Partners based on a Salesforce opportunity stage of "Sale Complete" and within normal commission payment cycles. This incentive is a limited-time, one-time payment incentive. Eligibility begins January 29, 2024 and runs through April 28, 2024. The end date is subject to change at any time and at the sole discretion of Spectrum. Authorized Channel Partner must be in good standing within Spectrum's Partner Program. Maximum payment of \$20,000 per sale and cannot be combined with any other paid incentive. Special pricing or Individual Case Basis (ICB) requests may disqualify opportunities from this incentive. Spectrum reserves the right to recover payments on Service Orders that do not install services within six months of the date of the respective Service Order or if the Services are terminated within six months of installation. Incentive may not be available to all Partners. Contact your Channel Manager for further details.

INTERNAL & SELLING PARTNERS USE ONLY — DO NOT SHARE WITH CLIENTS