



# Warmer Days. Hotter SPIFFs on Sangoma Phones!



## Things are heating up for Sangoma's P-Series Phones!

Get as much as \$35 for every Sangoma phone rented or sold to Business Voice customers. Be sure to take advantage of these spicy summer savings and be confident that your customers will love our new designs and plug and play functionality.

Model	Instant SPIFF Per Phone
P310, P315	\$5
P320	\$10
P325	\$15

Model	Instant SPIFF Per Phone
P330	\$25
P370	\$35
PM200	\$20

SPIFFs apply to add-on orders, purchase orders, or rentals of P-Series phones and PM200 expansion modules. See promotion terms and conditions for details.

**Terms & Conditions:**

- A. Promo start date is effective March 1st, 2024 running through June 30th, 2024. Deals booked on or before March 1st, 2024 are not eligible for the Promotion.
- B. Sangoma will track eligibility for the Promotion by Booking date.
- C. Any outstanding quote created prior to March 1st, 2024 will need to be revised or recreated to be eligible for this Promotion.
- D. Promo is only valid for P-Series phones (P310, P315, P320, P325, P330, P370 and PM 200 Expansion Module), and is NOT valid for D/S series phones or any headsets.
- E. Promotion is only valid for customers on a Business Voice or Business Voice+ platform. This promo is NOT valid for Switchvox, Switchvox Cloud, CommUnity, MSP services, SIPStation, or FAXStation.
- F. The Promotion does NOT apply to Wholesalers/ White-Label resellers or any customers utilizing custom price books in RocketQuote.
- G. Partners must be current at the time of Booking for all certifications and payments due to Sangoma to be eligible for payment.
- H. Eligible deals include purchase, lease, and monthly rental (All-Inclusive/Rental) of P-Series phones.
- I. Eligible Deals are for New or Existing Customers and New or Existing Locations, and add-ons of existing customers.
- J. TSB's (formerly known as Master Agents) Partners' eligibility is based on their own production, not the production of their Agents or Dealers. TSB must pass along 100% of the SPIFF to the qualifying agent who sold the phones.
- K. SPIFFs are applied based on the following model selections: P310/315= \$5; P320=\$10; P325= \$15; P330=\$25; P370=\$35; PM200=\$20.
- L. This SPIFF Promotion will be paid in accordance with the Sangoma Commission policy.
- M. Claw-back Provisions: The payout of this Promotion is subject to a claw-back of paid amounts regardless of all other terms and conditions, and Partners accepting payment of the payout under the Promotion specifically accept this claw-back provision. Sangoma reserves the right to claw back either from future commissions or in the form of a payment from Partner, at Sangoma's sole option. This claw-back provision aims to ensure that canceled, uninstalled, reduction of services, or otherwise non-delivered deals are not eligible for payment under the Promotion.
- N. For purpose of the Promotion, an order is considered booked when it contains:
  - a. A Subscription Agreement if required, that is properly executed by the Customer; and
  - b. A signed bill of materials which details the items, quantities, and pricing; and
  - c. An acceptable form of payment, or use of an available credit line, in the amount necessary.
- O. Sangoma reserves the right to alter these terms and conditions without notice as the company sees fit.