In order to provide you with the best price and value possible, we need to gather some additional information. Please complete the following questionnaire and send it back to me so we can get a better understanding of your current environment and find the best for you.  If you do not know some of the information, that is fine just leave it blank.

1. What is driving you to have this discussion today regarding your IT?

2. How are you handing your IT today? (in-house, outsourced, Hybrid)

3. How many physical locations do you have?

4. Total Number of Physical Servers (On-Premise, Cloud, Hybrid - Age, and OS)

5. What is your total Number of Virtual Servers?

6. What is your total Number of Desktops, Laptops, Tablets?

7. What is your current firewall? (Quantity and Model(s)

8. What is your WAN (internet) circuits at each location (Primary, Secondary, Fiber, Coax, etc.)

9. Phone System (VoIP, Premise, Age, etc.)

10. How are handling backups today? (Cloud, On-site, Hybrid)

11. What Office Suite do you use? (Microsoft 365, G-Suite, Other)

12. How do you file share today? (SharePoint, local file share, Dropbox, etc.)

13. How are you measuring success with this project?

14. What is your stage (information gathering, immediate need, etc.) and timing?

15. Any additional information you can provide at this time?

Thanks again for taking the time to answer these questions as we build a profile for your business.  The next step is to take this information back to our sales engineering team for a review. I will then reach out to you to set up a time to review this information and begin to build a proposal. If you have any additional questions, please feel free to reach out to me at any time. We appreciate the opportunity to work with you.