

# Wireless Providers Discovery Document

---

1. What is driving you to obtain a wireless quote?
2. What type of business are you in? (construction, office, retail, medical, etc)
3. Who is you current wireless carrier?
4. What is your account number?

5. What is your current monthly service or usage?

6. How many lines of service?

7. Text plan desired?

8. Data Plan Desired?

9. Contract term desired?

10. Current Contract End Date?

11. Do they need tablets or iPads with wireless service?

12. Do you need air cards or mobile broadband?

13. What is your target Monthly Price?

14. What (if any) discount do you currently receive?

15. Are you interested in shared minutes, text and/or data plan?

16. Do you need to push to talk or mobile to mobile service?

17. Do you conduct business outside of the US?

18. When is your contract end date?

19. Do you need devices or will they you be porting the devices? (only available to port if staying with the current carrier). Please list out current devices if porting. Please list desired devices if purchasing.

20. If you need devices, what is your price point?

21. Do you need accessories? (chargers, cases, Bluetooth, etc...)

22. Do you need managed "help desk" service for tablets, air cards or mobile broadband?

23. Are there any additional issues, concerns or comments for this quote we should know?