

LED Design and Replacement Discovery Document

1. Have you converted to LED Lighting?
2. Have you ever had a professional lighting assessment performed?
3. How large (square feet) is your building or facility?
4. What are your hours of operation? (how long are your lights on)

5. Have you begun to think about how you are going to purchase this project through budgeting or financing options?

6. Have you considered what lighting can do for improved employee productivity and ensuring safety compliance?

7. When can we schedule a discovery call with my EnergyWare counterpart to determine if your facility would qualify for an LED Lighting solution upgrade?
8. Can you please provide 2-3 months of utility bills and building map/ layout?
9. Are there any other aspects or goals we should know about the project?