

Data and Phone Services Discovery Document

1. What network services are they looking for? (Be as detailed as possible and include speeds desired)
2. Who is your current carrier?
3. What is their NPA/NXX? (314-555)
4. What is their target Monthly Price?
5. Does your client want SIP?
6. If yes, then how many SIP sessions (concurrent paths) do they require?

7. How many locations do they have?

8. Do they want analog lines?
9. # of Analog Lines
10. How many 800 numbers do they have?
11. Do they want a PRI?
12. # of PRI Channels
13. How many DIDs do you need?

14. Include LD rates in quote response?
15. How many domestic LD / 800 minutes?
16. Are there international minutes, if so where?

17. Do you need a Static IP Address? If yes, how many? (1,5, 13, or greater)

18. What additional insight can you provide in regard to this quote?

19. When would you like to see a quote regarding your needs? (enter date)

20. When would you like to have this installed? (Date)