

GPS Fleet Tracking Discovery Document

1. What is driving you to look at GPS Fleet Tracking?
2. Do you currently have a tracking solution that your company uses?
3. How many vehicles and / or assets would you like to GPS track?

4. Besides location, what else would you like to track? (speed, excessive braking, unsafe behavior, etc.)
5. What benefits are you looking for with a GPS/Asset trackers? (Loss, Employee Fraud, Safety, Insurance, etc.)
6. Would you like to get real-time alerts? (Speeding, tampering, geofence, unauthorized usage, etc.)
7. Would you like to track maintenance schedules? (oil changes, tire rotations, preventative maintenance, etc.)

8. Do you have to report IFTA reporting or ELD log to the Dept. of Transportation?
9. Do you need to have integrated dispatch capabilities? (message driver, actual time worked, etc.)
10. What additional insight can you provide for this quote?
11. What is your time frame to implement a GPS fleet tracking solution?