

On-Premise Storage and Backup Discovery Document

1. What is driving you to look at on-premise storage for your organization?
2. What are some of the challenges you face with your current storage environment?
3. What has prevented you from trying to solve your storage issue in the past?

4. How many Terabytes do you have currently? How fast is it growing?
5. What type of data is being stored? (Virtual environment, databases, VDI, Video, etc.)
6. How often does this data change?
7. How quickly do you need to recover the data?

8. Besides yourself who is else in charge of new storage technologies on your team?
9. Who is directly in charge of your SAN infrastructure?

10. Do you have a budget allocated for this project? If not, when do you expect that you will?
11. What types of storage are you looking at? (Disk, SSD, Hybrid, etc.)
12. Have you investigated Cloud Storage?

13. What additional insight can you provide?