

broadvoice

# EARN MORE IN 2024 SPIFF

**3X** CCAAS  
+ CXHUB

Earn up to 3X on Broadvoice CCaaS  
when you add labor through CXHub  
with any deal.

**2X** CCAAS

Earn up to 2X on Broadvoice  
CCaaS.

**3X** SIP

Earn up to 3X  
on Broadvoice SIP.

**6X** UCAAS

Up to 6X for deals over \$1k MRR.  
5X on deals up to \$1k. No discounts.  
Free phone SPIFF options available;  
ask your Channel Manager for details.

**MATCH  
OR BEAT  
PROMISE**

GIVE US AN  
OPPORTUNITY  
TO MATCH OR BEAT ANY  
COMPETITOR'S  
BID

**The Fine Print:**

6X SPIFF applies to deals above \$1000 MRR on Pro and Standard Seats at list price with no discounts. 5X SPIFF applies to deals \$10 - \$999 on Pro and Standard Seats at list price with no discounts. Discounts on a la carte features may impact SPIFF amount. Services must be contracted for a minimum term of 3 years. For new customer orders or new location orders for existing customers, SPIFF applies to add orders within 30 calendar days of the initial billing on the new order or new location and will be paid at the SPIFF multiplier earned at the time of the original order. Under the call path pricing model, the ratio must be no more than 3 seats per 1 call path. Metered Seats, Hardware, Usage, Toll-free packages, toll free numbers, and DIDs do not qualify for SPIFF. 1X free phone spiff is available for Poly e350 / Yealink T46U and includes one free phone rental per seat. Phone models are subject to change based on inventory available. Applies to all standard and pro seats. The free phone rental is for the duration of the customer relationship. Hardware not available with virtual seats. Services must be contracted for a minimum term of 3 years.

SIP SPIFF is applicable exclusively to SIP packages. Other usage such as DIDs, Teams Connector, usage do not meet the qualification. A minimum of five trunks is required.

3X Spiff on deals where CCaaS + CXHub are sold together. 2X on Broadvoice CCaaS sold separately. Spiff is for list price and discounts will reduce spiff. A minimum of 10 seats required. Services must be contracted for a 3-year term. Hardware, usage, toll-free packages toll free numbers, and DIDs do not qualify for SPIFF.

3X Spiff on deals where CCaaS + CXHub are sold together. 3X is on CCaaS portion only, 2X on Broadvoice CCaaS sold separately. Spiff is on seat licenses only and excludes hardware, professional services, usage, toll-free packages, minute bundles, toll free numbers, and DIDs do not qualify for SPIFF. CXHub can be sold separately and not conjunction with Broadvoice CCaaS.

General terms for all Broadvoice offered spiffs include - Services must be contracted for a minimum term of 3 years. SPIFF decreases if discounts are applied, or 24-month or shorter contracted. Canceled or disconnected orders during the life of the original term will result in a SPIFF chargeback. SPIFF will be paid in the commission cycle following payment of the first full-month customer invoicing. We will try to match or beat any competitor offer. Talk with your Channel Manager and provide the details of the competitor spiff for consideration. Match or beat is not guaranteed.

To qualify, all sales must be customer signed, submitted, and recorded in Broadvoice systems on or before March 31, 2024. SPIFF promotion and payout are subject to change.

To learn more, visit [www.broadvoice.com](http://www.broadvoice.com) or contact your Channel Manager.