

PARTNERSHIP PROGRAM REWARDS

Q4 2023 SPIF

ADD-ONS TO CURRENT CUSTOMERS*

1x MRC

- Any additional product sold to an existing customer

NEW CUSTOMERS**

1x MRC

- For Stand-alone Connectivity and Internet products.

2x MRC

- Sell 2 products - New customer only

3x MRC

- Sell 3 Products - New Customer only

DETAILS

- Taxes, fees, equipment, usage-based and installation build charges do not qualify.
- New sales only.
- Orders must meet Astound construction ROIs.
- Opportunities of \$10K MRR and above are subject to Finance approval.

WHY YOU SHOULD PARTNER WITH US:

We are a national fiber solutions provider dedicated to delivering reliable and secure connectivity for mission-critical applications, along with best-in-class support. We are in 8 of the top 10 metro markets throughout the United States, servicing more than 14,000 on-net buildings and 75,000 business customers.

With over 41,000 route miles of fiber, we cover 12 states and more than 20 metro areas to help give your customers the connectivity solutions they need.

WHAT WE OFFER:

INTERNET

- DIA - Dedicated Internet Access
- BCI - Fiber Internet without SLA
- HSI - High Speed Internet

CONNECTIVITY

- Ethernet (EPL, EVPL, E-LAN)
- Dark Fiber
- Wavelength

CLOUD NETWORKING

- Data Center Access
- IP Transit
- Virtual Cross Connect
- Amazon Direct Connect

SOLUTIONS

- Business TV
- Business Wi-Fi
- SD-WAN
- Virtual Office
- Wireless Internet Backup

VOICE

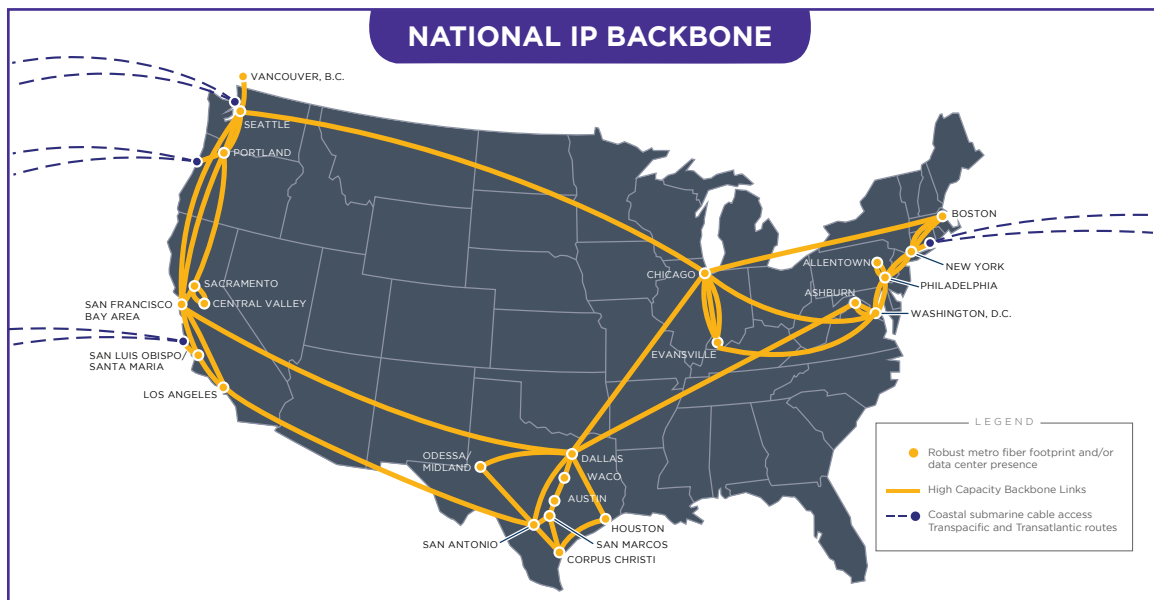
- UCaaS & Hosted Voice
- PRI / SIP Trunks
- Cloud Contact Center



*Requires 1-year term **Requires 2-year term

Astound has been recognized by PCMag’s Business Choice readers as the top Business Internet Service Provider in the nation, ranking #1 in:

- Overall Satisfaction
- Value
- Reliability
- Setup
- Ease of Use
- Tech Support
- Likelihood to Recommend



To request information on plans and pricing contact:

Ends 12/31/2023

*Terms and Conditions: This promotion (“Promotion”) begins on October 1, 2023 and ends December 31, 2023 at 6:00pm PST (“Promotion Period”). All SPIFs are paid the month after the order is booked. All orders must be completed and accepted by Astound Business Solutions during the Bonus Period to qualify (booked is defined as order accepted by Astound Business Solutions based upon booking requirements at the discretion of Astound Business Solutions). Only partners who have entered into a Partnership Agreement with Astound Business Solutions may participate in the promotion. This content is governed by the general terms and conditions of the agreement. Only new billed revenue from new circuits (as those terms are defined in the Agreement) during the Promotion Period qualify for the bonus. Renewals, downgrades, reconfigures, or moves of existing circuits or POTS lines do not qualify. SPIFs are paid on approved published rates only unless approval is given by management. Special priced and ICB are not eligible unless a written exception is received prior to execution of contract. Special priced and ICB is to be defined as any pricing provided outside of the maximum discounts afforded Astound Business Solutions Channel Managers/Management and Partner Pricing Team. It is the Channel Partner’s responsibility to request written confirmation of approved SPIFs on ICB. The Promotion is applicable to On Net LIT buildings and opportunities that justify Astound Business Solutions’ ability to light the building. Astound Business Solutions is not obliged to pay SPIFs on ICBs unless written confirmation is provided by Astound Business Solutions SPR/ICB. Astound Business Solutions reserves the right to recover or recalculate based upon MRC adjustments from the initial order. If an order cancels prior to install or in the first 6th months after install, Bonus will be recovered on the next applicable commissions run. Minimum 2-year agreement applies. Astound Business Solutions reserves the right to terminate or modify this program at any time. Additional restrictions may apply. Astound Business Solutions, LLC, 650 College Rd. East, Suite 3100, Princeton, NJ 08640. ©2022 Astound Business Solutions, LLC. All rights reserved.

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